

<b>Job Description:</b>	New Van - Sales Executive
<b>Reporting to:</b>	Sales Director
<b>Hours of Work:</b>	Monday to Friday – 8.30am – 5.30pm Saturday - Rota Basis (Currently 1 in 5 Saturdays)
<b>Starting Salary:</b>	£20,000 plus commissions per vehicle sold (OTE £45,000)
<b>Location:</b>	<i>Van Sales UK, Kings Weston Lane, Avonmouth</i>

**Details of the role:**

An exciting opportunity has arisen within our company here in Avonmouth, Bristol.

We are a Van Sales and Leasing business selling in excess of 1200 vehicles per year and now need additional Sales Executive to join our New Van sales team.

Experience within a sales role is required, not necessarily within the Automotive Industry. Full training will be provided.

**Our expectations of a New Vehicle Sales Consultant:**

- Become fully knowledgeable of all commercial vehicles and manufacturers
- To be compliant and fully understand funding options ensuring all FCA regulations are met
- Generate new business leads through developing your own database of customers in your given geographic area
- Take responsibility for the development of your own business
- Utilise and maximise internal leads passed to you
- Follow up all enquiries within our company SLA
- Evaluate customers part exchanges – working with our Used Van Sales Team
- Develop ongoing relationships with suppliers, finance houses and of course customers to build strong rapport

**What you can expect in return:**

- Full training on Sales & Selling, Commercial Vehicles and Finance
- Excellent commissions
- The opportunity of promotion as we organically grow
- A friendly place to work
- Free Parking on site
- 22 Days Holiday plus Bank Holidays